



SKY PACIFIC AIR SERVICES

COMPANY PRESENTATION

SKY PACIFIC AIR SERVICES COMPANY INTRODUCTION

- Sky Pacific Air Services is a General Sales and Service Agency Network company based in Bangkok, Thailand.
- Dedicated focus on representing and supporting the interests of airlines.
- Serve Locally, Act Globally
- Extensive networks of local and international partners, enabling us to form an integrated airline network worldwide.
- We are certified as an IATA General Sales & Service Agent, a member of Federation of Airline General Sales Agents (FEDAGSA) and a member of Thai Business Association of Myanmar (TBAM).



FEDERATION OF AIRLINE
GENERAL SALES AGENTS





Message from Managing Director:

Sky Pacific Air Services operates as a General Sales and Service Agent with a dedicated focus on representing and supporting airlines. We act as a central link between airlines and agents/freight forwarders to help expand their market and achieve growth.

With our extensive networks of valuable partners and experience in the aviation industry, we have grown to become a key Asian player in the airline distribution & logistics environment, offering a comprehensive range of services from passenger/cargo reservations, sales functions, marketing, finance to all related aspects of aviation activities.

Adopting a customer-driven approach, Sky Pacific Air Services continually invests in operational resources, IT infrastructure and supporting systems as well as expands our networks of professional GSSA worldwide to ensure a solid foundation in delivering tailored & innovative solutions that meet our partner's requirements.

Mr. Suwit Ratanachinda, Managing Director



Type of Company: Private Company, Limited by Shares

Established in: Year 2015

Business Activity: GSSA & Air Transport Services



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Facebook: @SkyPacificAirServices

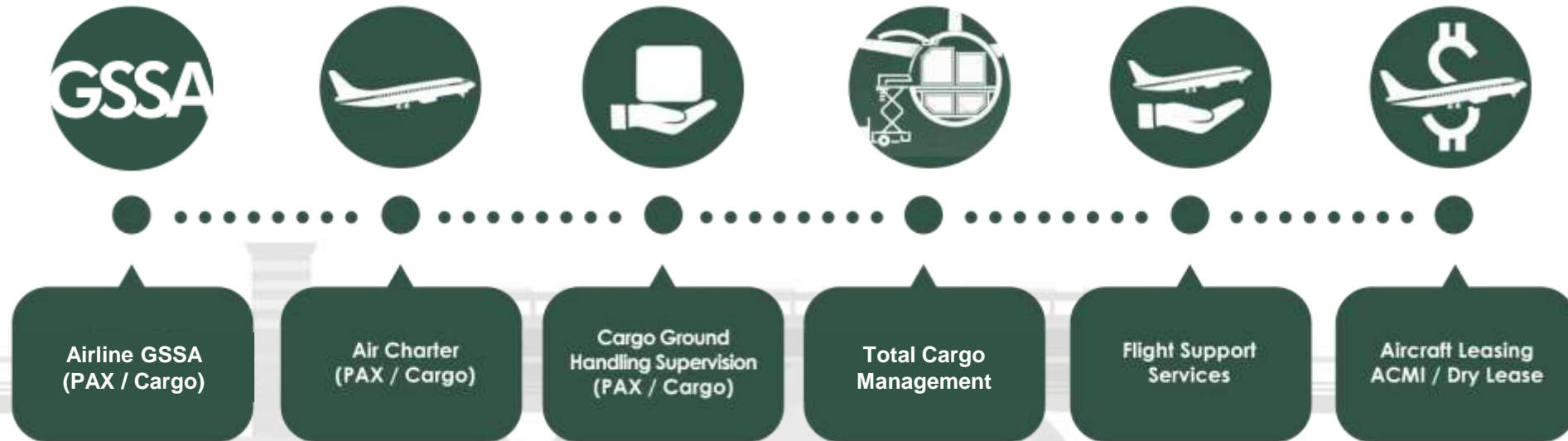


Instagram: @skypac.official



SKY PACIFIC AIR SERVICES

SCOPE OF SERVICES



SKY PACIFIC AIR SERVICES

TOTAL CARGO MANAGEMENT

TOTAL CARGO MANAGEMENT PROVIDER

As a total cargo management provider, Sky Pacific Network handles from the sales activities, customer services and operational handling until delivery to final consignee. We are setting our focus on qualified and reliable staff which establishes a long term relationship with our customers & partners and prompts a steady increasing of Sky Pacific network.

With flat structures, fast decisions and years of experience, we are able to create, maintain and deliver services fast, flexible and reliable. We believe in our structure, not in quantity but in quality. Our teams attend regular training and workshops in order to keep ourselves up to date in accordance with IATA rules, regulations and airline rules.

With Sky Pacific Network, you will receive the services tailored to your requirements, goals and instructions, whilst also meeting the local requirements, market and standards. We are offering a centralized weight & balance team in BKK covering all flights ex all regions. In each network station, we liaise with the local partner who will take care of the coordination locally and link with all suppliers and BKK weight & balance team.

Our staff has completed and always maintains updated certifications

- Dangerous Goods Training up to Category 11
- W & B for B.737-300/400/800 – B.777-300 / B.878-900 / B.747-400 and 800 / A.320 and 321
- LAR
- GO for all Southeast Airports
- Cargo and Aircraft Security
- ICAO marshalling license

In our head office located in BKK, we have the authorized IATA training centre and Authorized IATA Training School. We also manage in Vietnam AEROTECH ASIA, a line maintenance company (<https://aerotechasia.net/about-us/>).

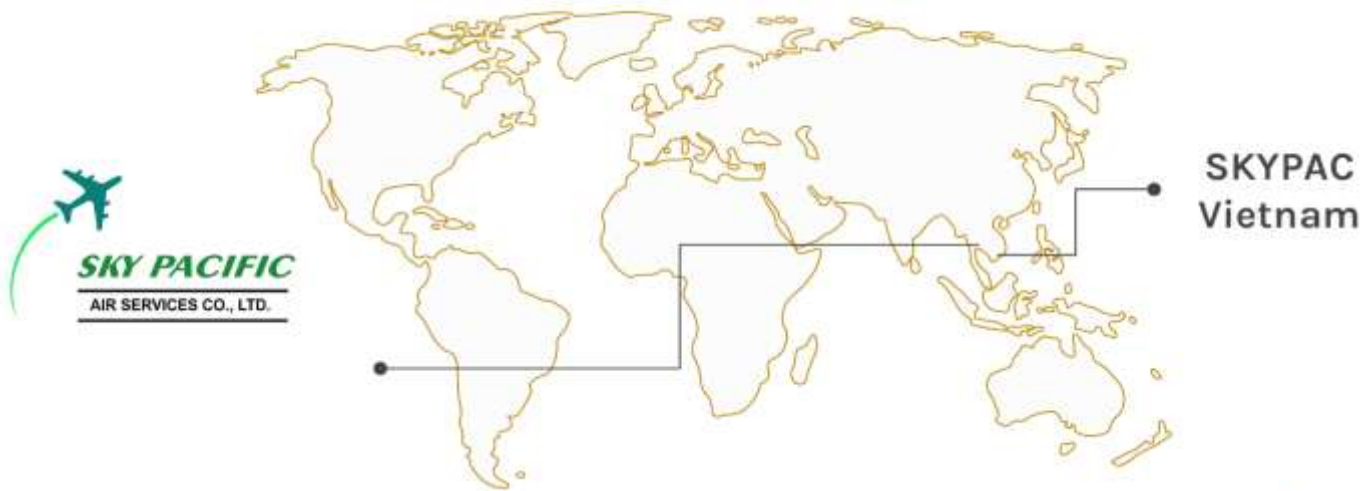
Network Activities:

Sky Pacific is able to support various activities and services in the following territories.



SKY PACIFIC AIR SERVICES

VIETNAM OFFICE – HO CHI MINH CITY



Services:

Cargo GSSA Services | Passenger GSSA Services |
Aircraft Charters | Aircraft Leasing, ACMI | Flight Support Services



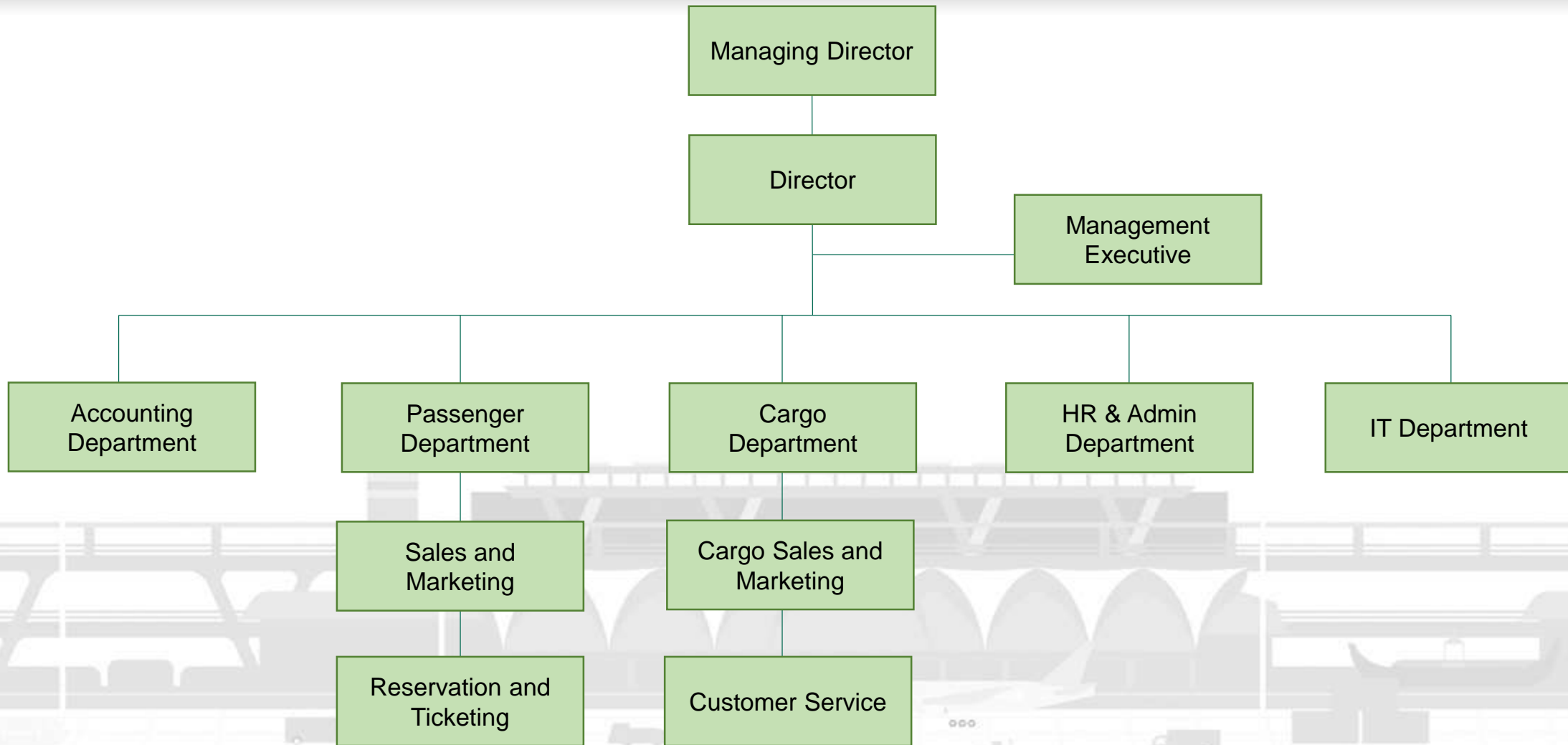
SKYPAC AVIATION CO., LTD.

SKYPAC AVIATION – Ho Chi Minh City

Ms. Hong Tham
Saigon Cargo Service Corp. Building
30 Phan Thuc Duyen, Ward 4, 6 Floor Tan Binh
District, HCMC, Vietnam

Email: sd.vn@skypac.co.th

SKY PACIFIC AIR SERVICES ORGANIZATIONAL CHART



SKY PACIFIC AIR SERVICES CERTIFICATIONS



SKY PACIFIC AIR SERVICES PARTICIPATION

Domestic and International Involvement:

Sky Pacific participates regularly in the following conferences and exhibitions.





FROM BANGKOK TO HO CHI MINH

BKK ✈ SGN

Aircraft : B737-300 Freighter

Day 3	Day 5
✈ ETD : 11:30	✈ ETD : 20:45
✈ ETA : 13:00	✈ ETA : 22:15



FROM HO CHI MINH TO BANGKOK

SGN ✈ BKK

Aircraft : B737-300 Freighter

Day 3	Day 5
✈ ETD : 14:00	✈ ETD : 23:15
✈ ETA : 15:30	✈ ETA : 00:45

SKY PACIFIC AIR SERVICES CHARTER SERVICES 2021 – BKKSGNBKK OPERATED BY 2Y



SKY PACIFIC AIR SERVICES

CHARTER SERVICES 2021 – BKKRGN Operated by 8M



**FROM BANGKOK
TO YANGON**

BKK ✈ RGN

Flight: 8M336

Day 6	
✈	ETD : 10:25
✈	ETA : 11:10



CHARTER FLIGHTS: THAILAND AND KOREA OPERATED BY THAI AIRWAYS



A total of 260 tonnes of Nam Dok Mai mango transported to Incheon, South Korea, through 13 THAI flights operated with Boeing 777-300ER; 20 tonnes carried in each flight.

SKY PACIFIC AIR SERVICES

WHY US?

- Our goals are simple but effective:
 - ✓ Serving Locally, Acting Globally
 - ✓ Airline-focused on Distribution, Sales and Financial Services, Cargo & Passenger.
 - ✓ Targeting at improving our partners' global revenue
 - ✓ Operating on a variable cost
 - ✓ Offering transparency and consistent international standards



THANK YOU FOR YOUR ATTENTION

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